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# It's less expensive than you think to switch to solar

## Stewart Somerville

Alternative Power Solutions, Inc.

Acquiring finances for "going solar" is easier than ever. There are many options available. Two examples are a 180

day same-as-cash or a refinance loan on your home, both of which have advantages. Alternative Power Systems, Inc. can assist you in determining which financing options are available and are most appropriate for you.

A no lien signature loan is available up to \$25,000.00 for 180 days. These loans are known as "same as cash" loans. They are interest free and incur no fees or prepayment penalties. Loans of this nature are great for the person who needs

a short term loan. Waiting for a house to close or an expected income are prime reasons to use a SAC loan. Sometimes getting the job done by a set time is important.

Home equity credit lines are a better choice for long-term financing.

One advantage is that the interest is tax deductible. Home equity loans allow you to spread the cost of the system over a longer time.

Solar is one of the best investments you can finance with a home equity loan.

The money you save on power will more than off-set the interest on the loan.

Remember solar is an investment, what "Rich Dad Poor Dad" calls an asset. "Do dads" are those things that take money out of your pocket, like a home, swimming pool or vehicle.

When building a new home, the infrastructure can be installed so that solar can be added later. This can be done for \$700 to \$1,000.

If refinancing your home, the cost of adding solar can easily be included into the new loan. Including a solar system in a new home mortgage will allow you to enjoy a payment period of up to 30 years.

There are several companies willing to do this. If you can't find one, Alternative Power Systems, Inc. can offer many suggestions for a company that will. Fixed or adjustable rates are typically available.

In today's market, fixed may be the better way to go.

We would like to say thank you to a couple of dedicated patrons who have sent articles from several papers.

In the Los Angeles Times Business an article called "Sun-powered homes defy a cool housing market" touches on the

demand for solar.

In the article builders say buyers are seeking them out. "Builders are seeing that they'll get more buyers coming to their developments when they have solar. They sell like hot cakes."

The Million Solar Roofs rebates program, or SB 1, is helping the market in California.

What we see happening here is those same Californians are moving here and asking for homes with solar already on them.

If you are a home owner and thinking about selling your house, you could make that house more appealing to the buyer by adding solar. California has always led the nation in setting the standard on many subjects and solar is no different. Utah will soon realize the need for the same.

A recent Roper survey commissioned by Sharp demonstrated that consumers are extremely receptive to solar power, with 8 out of 10 Americans believing that home builders should offer solar power as an option for all new home construction. Two thirds of those surveyed were willing to pay a premium for homes that have solar systems installed.

One-half of respondents would spend up to 10 percent more for a solar equipped house.

Solar systems can be designed to be expanded. The system can pay for itself and help to sell your house quickly.

With all the bad news about the real estate bust, this is a ray of sunshine for homeowners. It's what we do that makes the world a better place to live.

*Stewart Somerville is a frequent contributor to Homefinder. He can be contacted at his office, 1038 West Industrial Road, Cedar City, or by phone at 586-9181.*